

Jan. 16th, 2017 Meeting Minutes
Universal City Golf Course & Conference Center Committee
Olympia Hills Golf & Conference Center
12900 Mount Olympus, Universal City, TX 78148

1. CALL TO ORDER: Candace Moore, Committee Chair, called the meeting to order at 5:00 pm.

2. QUORUM CHECK:

Present:

Candace Moore
John Coldwater
Ken Mitts
Les Bourne
Bob Barnhardt

Absent:

Jim Watson

Guests Present:

Sal Garcia – General Manager
Katie Rein – Food and Beverage Manager

3. NEW BUSINESS:

A. Review of Minutes from Nov. 21st, 2016 meeting. Les Bourne moved to approve the minutes, Ken Bourne seconded and the committee unanimously approved the minutes.

Golf Course Update provided by Sal Garcia:

- Jeremy is working on trimming trees around the course and landscaping in the front entrance of the clubhouse.
- The overseed came in quite well so the greens are in very good shape.
- New furniture is being purchased for the front entrance patio area.
- Senior League starting on February 7th. The players will play on Tuesday's and you must be 60 and up to be a member. Jesse Cox is the point of contact at Olympia Hills to coordinate play.
- Winter golf special is in effect through February. It's \$34 M-Th and Friday after 10am.
- Tournament bookings are healthy with 12-13 small events booked over the last couple of weeks.
- October financials were \$12,029.06 positive.

Food and Beverage Update provided by Katie Rein:

- Katie is working to increase bookings and has booked three weddings over the last nine days.
- Katie is reaching out to vendors to generate additional booking interest.
- An Open House is scheduled for February 25th.
- Katie is working to market the lounge and patio areas in addition to the main banquet room.

4. MEMBER ITEMS:

A. John Coldwater – Asked Sal Garcia about the GPS units. Sal stated the GPS units are being negotiated. The vendor requested a \$19,000 downpayment and the city does not want to pay in advance. Sal Garcia is working on a package to sell the on screen advertising. Has the course considered adding USB charging ports to the carts? Sal did consider these and the cost of \$100 per cart was prohibitive.

B. Ken Mitts – On behalf of the committee, a big Thank You to Sal and Katie and the staff for all of the improvements made around the course and on Food and Beverage results.

C. Candy Moore – None

D. Les Bourne – None

E. Bob Barnhardt – What is the target rounds per year? Sal Garcia said 32,500 at \$31.50 per round average.

5. OLD BUSINESS: None

6. ADJOURNMENT: Candace Moore adjourned the meeting at 5:45pm. The next meeting will be Monday, February 20th, 2017 at 5:00 PM.