

Minutes
Golf Course & Conference Center Committee
Olympia Hills Golf Course & Conference Center
12900 Mount Olympus
Universal City, TX 78148
April 19, 2021

1. CALL TO ORDER Bob Barnhardt, Chairman, called the meeting to order at 5:00 PM. Larry Cardinal conducted a Quorum Check; all members, except Les Bourne who had an excused absence, were present. Sal Garcia, Olympia Hills Golf and Conference Center Manager, and Katie Rein, Director of Food and Beverage, were also present.

2. NEW BUSINESS

- Bob called for the approval of the minutes of meeting of March 15, 2021. James Duttweiler moved for approval, Cynthia Spurlock seconded, and the motion carried.

- Golf Course Update - Golf and Conference Center Manager:

-- Play at Olympia Hills continues at an excellent rate. For the fiscal year (October 1, 2020 through March 31, 2021), a total of 19,527 rounds have been played, nearly 5,000 rounds better than the same period last FY, and nearly 6,700 rounds better than the five-year average. This equates to 107 rounds per day vice the five-year average of 70. The total rounds in March were 3,870 which is 625 more than the previous March. This equates to 125 rounds per day vice the five-year average of 91.

-- The Les Kiel Memorial Fund has now raised \$8,853 to support the Youth Golf Program. Mrs. Kiel made a generous \$5,000 donation in memory of her late husband.

-- Course maintenance personnel have aerified all tee boxes, and the greens will be aerified the week of May 10.

-- The Thursday Night Golf League begin on March 18 and is averaging 25 players. The "Head for the Hills Scramble" golf tournament was played on March 28 and 60 golfers participated. The Neon Nights Golf Outing has been moved to August 20, and the course will host the city's annual 5K Toga Run on August 6. Olympia Hills will still host a San Antonio City Golf Tournament.

- Food & Beverage Update - F&B Director:

-- Katie reported that she and Sal are working with the new city Financial Manager. With the increase in play at the course and the corresponding increase in food and beverage sales to those golfers, as well as the increase in weddings and other events, the financials for this FY have improved significantly.

-- Happy Hours have begun again on Thursdays from 5:30 – 8:30 PM, and new entertainers have been added to the schedule. The two special Happy Hour events sponsored the city are scheduled as follows: A Fiesta Themed Happy Hour will take place on April 22, and the Luau Themed Happy Hour will be on May 27. Several of the Fiesta Royalty will attend and Mariachi's will play for the festivities on April 22.

-- While last month's minutes reported that the Food and Beverage Department would be fully staffed after new hires in April, a long-time employee retired and several personnel were dismissed. Katie is working with the city to fill these positions. New patio furniture is still scheduled for purchase and a major clubhouse cleaning is underway.

- Member Items - Group Discussion/Concerns/Ideas: None

3. OLD BUSINESS: Bob welcomed Ms. Kim Iglestadt who attended to listen to the discussion of the deer population which was introduced by Jim Duttweiler last month. Sal spoke with Ms. Kim Turner, City Manager, who indicated that reducing the deer population will not be entertained by the city at this time. This item is considered closed.

4. ADJOURNMENT: Bob said that concluded the agenda for the meeting. Jim Duttweiler moved for adjournment; Geoff Candia seconded. The meeting adjourned at 5:30 PM. The next meeting will be May 17, 2021 at 5:00 PM.

Larry Cardinal
Secretary
Olympia Hills Golf and Conference Center Committee