

Minutes
Golf Course & Conference Center Committee
Olympia Hills Golf Course & Conference Center
12900 Mount Olympus
Universal City, TX 78148
May 17, 2021

1. CALL TO ORDER Bob Barnhardt, Chairman, called the meeting to order at 5:00 PM. Larry Cardinal conducted a Quorum Check; all members were present. Sal Garcia, Olympia Hills Golf and Conference Center Manager, and Katie Rein, Director of Food and Beverage, were also present.

2. NEW BUSINESS

- Bob called for the approval of the minutes of meeting of April 19, 2021. Les Bourne moved for approval, Cynthia Spurlock seconded, and the motion carried.

- Golf Course Update - Golf and Conference Center Manager:

-- For the fiscal year (October 1, 2020 through April 30, 2021), a total of 24,077 rounds have been played, nearly 7,284 rounds better than the same period last FY, and nearly 8,277 rounds better than the five-year average. This equates to 113 rounds per day vice the five-year average of 78. The total rounds in April were 3,920 which is 1,661 more than the previous April; however, April 2020 saw the course closed for 11 days at the beginning of the shutdown for COVID. This equates to 131 rounds per day vice the five-year average of 97. Sal cautioned that the monthly differential between 2020 and 2021 will lessen in the future since rounds played increased for the rest of the year 2020, again in response to the pandemic.

-- The Les Kiel Memorial Fund has now raised \$8,853 to support the Youth Golf Program. The funds will be used to purchase equipment, pay for junior's camp fees, and teaching tools in support of Olympia Junior Golf and Golf Camps.

-- Course maintenance personnel aerified all greens on May 10. Sanding and rolling of the greens will now be performed to improve green conditions. Jim Duttweiler mentioned that the fairways were in very good condition. The recent lightning storms damaged the satellite boxes, but there was no other major damage.

-- Eight golfing events remain for May and the Junior Golf Camps will start June 14. Finally, Sal is looking to purchase a golf simulator from FlightScope to support junior golf. The FlightScope MEVO+ costs about \$2,000.

- Food & Beverage Update - F&B Director:

-- Katie reported that the new city Financial Manager has been a real benefit to both she and Sal. As of April 30, overall financials moved into positive numbers.

-- Events have continued to increase with April hosting three weddings, six corporate events, three golf tournaments with food and one retirement party. May will have five weddings, five corporate events, three golf tournaments with food and one special event (Lifeline Screening)

-- The Fiesta Themed Happy Hour on April 22 was a great success with \$3,000 in sales for 150 attendees. Larry Cardinal noted the great job serving the large crowd by Katie's staff during the event. The Luau Themed Happy Hour will be on May 27. A DJ and Hula and Fire Dancers will provide the entertainment. There will be bars set up both upstairs and downstairs to provide better service to the anticipated crowd.

-- The new patio furniture has hit a snag with a projected 18-week delay for delivery. Katie has begun looking for a new vendor.

- Member Items - Group Discussion/Concerns/Ideas: None

3. OLD BUSINESS: None.

4. ADJOURNMENT: Bob said that concluded the agenda for the meeting. Jim Duttweiler moved for adjournment; Cynthia Spurlock seconded. The meeting adjourned at 5:24 PM. The next meeting will be June 21, 2021 at 5:00 PM.

Larry Cardinal
Secretary
Olympia Hills Golf and Conference Center Committee