

**Minutes**  
**Golf Course & Conference Center Committee**  
Olympia Hills Golf Course & Conference Center  
12900 Mount Olympus  
Universal City, TX 78148  
July 19, 2021

1.     **CALL TO ORDER** In the absence of the President, Larry Cardinal, Secretary, called the meeting to order at 5:10 PM. Larry Cardinal conducted a Quorum Check; all members, except Bob Barndardt and Jim Duttweiler, were present. Katie Rein, Director of Food and Beverage, was also present.

2.     **NEW BUSINESS**

- Larry called for the approval of the minutes of meeting of June 21, 2021. Les Bourne moved for approval, Cindy Spurlock seconded, and the motion carried.

- Golf Course Update - Golf and Conference Center Manager: Sal Garcia was absent due to an illness in his family and Katie Rein presented the golf course update

-- For the fiscal year (October 1, 2020 through June, 2021), a total of 31,194 rounds have been played, 6,304 rounds better than the same period last FY, and nearly 8,400 rounds better than the five-year average. The total rounds in June were 3,546 which is 460 less than the previous June; however, this still exceeds the five-year average by 561 rounds. The course is currently on pace to reach over 40,000 rounds for this year which has only happened in 2008 and 2009.

-- The Les Kiel Memorial fund awarded its 1<sup>st</sup> scholarship to 6 year-old Aaron Elias. Three of the four Junior Golf Camps are complete, and the attendance has been very good. The final camp starts on July 26.

-- There are six tournaments remaining for July. The old GPS units are off the carts and the new units are scheduled for installation in August/September. Starting August 1, a Green Fee special will be implemented to help drive revenue between the 11am – 3pm tee times. The Neon Nights Golf Outing is scheduled for August 20, and we are looking for volunteers to support the event. Interested volunteers should contact Sal.

-- The greens will be aerified on August 24<sup>th</sup>.

- Food & Beverage Update - F&B Director:

-- July will have a total of five weddings/anniversaries and three corporate events. Food will be provided for the two Junior Golf Camps, and there will also be a Celebration of Life. August will have two weddings and three corporate events. There will be

one golf tournament with food, The Neon Nights, as well as the Toga Run which is scheduled for August 6.

-- The Casino Night Themed Happy Hour on July 15 went very well with over \$3,000 in sales for 120-130 attendees. Future city sponsored Happy Hours are planned as follows:

August 12 – Speakeasy/Prohibition

September 23 – “Death Due Us Part” Murder Mystery

October 29 – Halloween Party – Famous Dead People Theme

-- Katie noted that there will be an increase in the Wedding Pricing, and there is a new drink menu for the bar. A new dance floor is also coming. Katie projects that the total number of weddings for the year will be 48.

- Member Items - Group Discussion/Concerns/Ideas: Larry mentioned that he had received excellent feedback regarding one of the anniversary celebrations and commended Katie and her staff for the success.

3. OLD BUSINESS: None.

4. ADJOURNMENT: Larry said that concluded the agenda for the meeting. Geoff Candia moved for adjournment; Les Bourne seconded. The meeting adjourned at 5:25 PM. The next meeting will be August 16, 2021 at 5:00 PM.

Larry Cardinal  
Secretary  
Olympia Hills Golf and Conference Center Committee